

KPOWER BERHAD

(formerly known as Kumpulan Powernet Berhad)

CORPORATE PRESENTATION 2Q FY2021 MARCH 2021



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AGENDA



			Sustainability
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Earnings Growth Catalysts

- On growth mode with focus on renewable energy, utilities and infrastructure jobs
- Achieved RM1.2 billion order book for FY2020
- Aims to achieve RM2 billion order book for FY2021

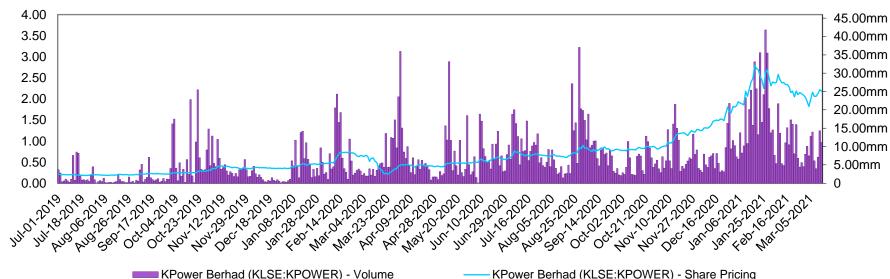
Established & Experienced Board of Directors and Management

- Directors and management with experience across diverse areas under energy, utilities and construction industries
- Ability in replicating execution capabilities for KPower's growth



STOCK INFORMATION

SHARE PRICE AND VOLUME MOVEMENT SINCE KPOWER'S ACQUISITION



KPower Berhad (KLSE:KPOWER) - Volume

Stock Name / Code	:	KPOWER / Code: 7130
Market	:	Main Market
Sector	:	Consumer Products & Services
Shares Outstanding	:	452.3 million
Market Capital	:	RM1.004 billion
52-week high/low	:	RM2.91/ RM0.21
Share Price	:	RM2.18 (15 March 2021)
Float %	:	53.9%
Dividend Policy	:	20% of PAT

SUBSTANTIAL SHAREHOLDERS

Holder	% of Total Shares Outstanding
Mohd Abdul Karim bin Abdullah	32.14
Grand Deal Vision Sdn Bhd	13.99

KPower Berhad (KLSE:KPOWER) - Share Pricing

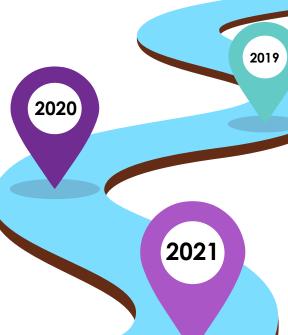
Source: S&P Capital IQ, as at 15 March 2021



HISTORY & KEY MILESTONES

KPOCKER Sustainability Through Diversity

- Exceeded RM1.0 billion orderbook target for the financial year ended 30 June 2020.
- Secured the following projects:
 - USD16 million of renewable energy project in Laos.
 - RM365 million of renewable energy project in Perak, Malaysia.
 - USD48 million of renewable energy project in Nepal.
 - USD41 million of civil works for a hydropower project in Laos.
- USD46.2 million of renewable energy project in Nepal.
- USD13 million of renewable energy projects in Indonesia.
- RM296 million of renewable energy project in Perak, Malaysia
 Private Placements: 10% + 35% of the
- Private Placements: 10% + 35% of the total number of issued shares.
- Diversification of the Company's principal activities.
- Acquired 51% stake in logistics company, Chemtrax Sdn. Bhd.
- Proposed share split and issuance of free warrants.



- Dato' Dr. Ir. Ts. Mohd Abdul Karim Abdullah, founder of Serba Dinamik Holdings Berhad, and Grand Deal Vision Sdn. Bhd. acquired majority stake in KPower.
- The Group diversified into energy & utilities and infrastructure & logistics.
- Secured RM270 million of utilities project in Kuala Lumpur, Malaysia.
- MOA with Public Islamic Bank Berhad ("PIBB") forming collaboration to provide the financing and installation of solar photovoltaic ("PV") systems to PIBB's customers in relation to net energy metering scheme ("NEM").
- Acquired 70% stake in Granulab (M) Sdn. Bhd., a medical device manufacturing company, from SIRIM Berhad.
- USD6 million contract to supply PCR Reagent Kit for COVID-19 in Indonesia.
- USD12.025 million contract to supply of airbag / breathing bag for GeNose and GeNose COVID-19 test machine.
- Shortlisted bidder under the LSS4 for development of 50MW solar photovoltaic plant in Pahang, Malaysia.



BOARD OF DIRECTORS





Dato' Dr. Ir. Ts. Mohd Abdul Karim Abdullah Non-Independent Non-Executive Chairman Founder of oil-and-gas engineering company Serba Dinamik Holdings Berhad since 1993. Presence in Southeast Asia, Central and South Asia, the Middle East, United States of America, Europe and most recently Africa.



Dato' Arivalagan A/L Arujunan Non-Independent Non-Executive Director

Currently Director of Aspire Homes Sdn Bhd, a property developer.



Mustakim Mat Nun Deputy Chairman and Group Managing Director

Over 24 years experience in Power, Water, Finance and Private Equity. Served in various locations in the middle east, ASEAN and domestic market.



Kok Pauline

Independent Non-Executive Director

Over 14 years of experience in auditing and accounting in various industries, including government linked companies (GLCs).



Sarah Azreen Abdul Samat Non-Independent Non-Executive Director

Over 20 years of experience in corporate finance transactions involving equity issuance, mergers and acquisitions, corporate restructuring and corporate valuation.



Tan Yee Hou

Independent Non-Executive Director

Deputy Managing Director of LTKM's wholly-owned subsidiary LTK Development Sdn Bhd, which he led diversification into property sector.





KEY MANAGEMENT TEAM

KPower is led by a team of dynamic professionals with a wealth of experience in **project management and** implementation, construction and investment activities especially in utility and renewable energy sectors.



Mustakim Mat Nun Group Managing Director Over 24 years' experience in finance, power & water industries



Muhammad Syukri Sulaiman SVP, Head of Corporate Finance and Investor Relations Over 15 years' experience in finance, power & infrastructure industries **Group Chief Financial Officer** Over 20 years' experience in finance, power & water industries in Malaysia and Middle East

Amirul Afif Abd Aziz







Khairulaklam Omar SVP, Head of Project Development

Over 20 years' engineering experience in power & water covering Southeast Asia with multinational companies Kamalulariffin Ahmad

VP, Head of Project Implementation Over 20 years' experience in construction, water & energy project management





Puteri Nur Qistina Abd. Rahman Acting Head of Finance

Over 10 years of experience in audit with several Big Four accounting firms

Lilik Harianti Saijan

VP, Head of Corporate Resources & Administration

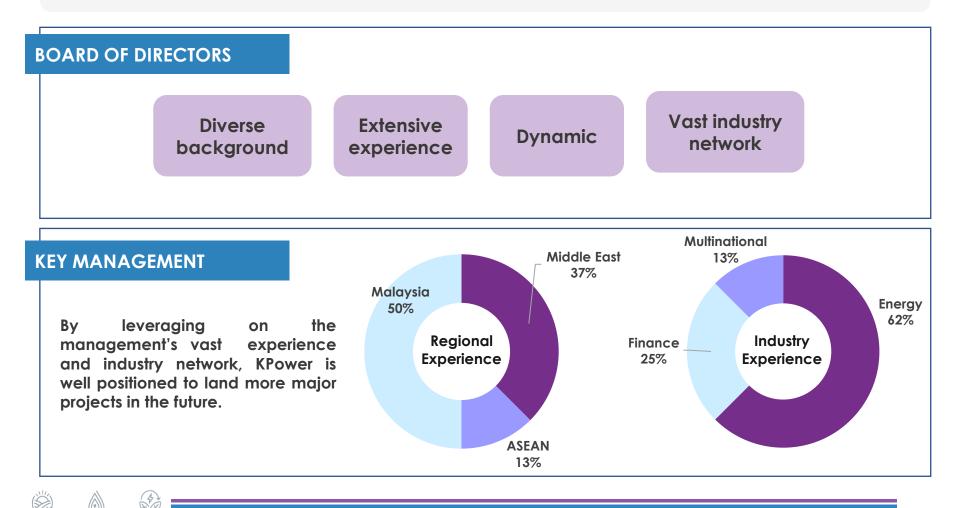
Over 20 years' experience in multinational & government-linked companies across various sectors



LEVERAGING ON HUMAN CAPITAL



The Board of Directors of KPower and key management team with **combined experience of over 200 years** will further enhance KPower's **strength to evolve for future growth**.



THE NEW KPOWER - BUSINESS SEGMENT



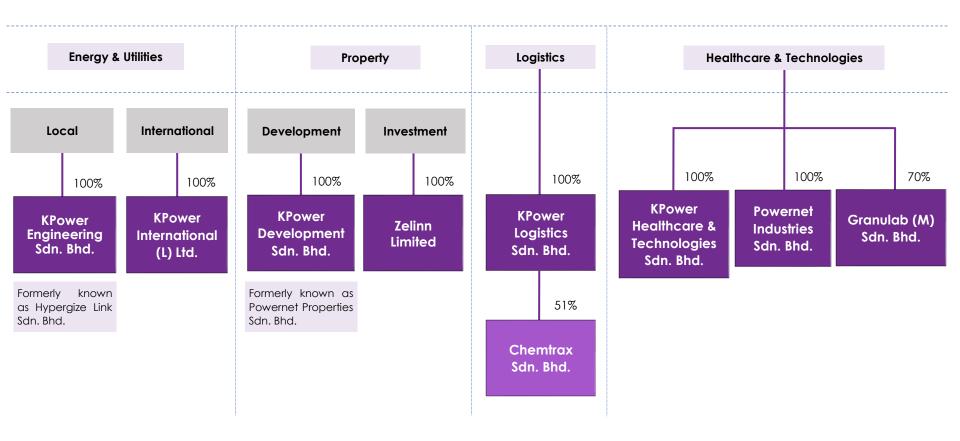
The Company successfully repositioned itself by expanding into new sectors to generate sustainable revenue streams, in addition to its existing businesses.

ENERGY & UTILITIES	PROPERTY	LOGISTICS	HEALTHCARE & TECHNOLOGIES
Green and renewable energy related to hydropower, solar, waste to energy and biomass	Sustainable property development	To provide logistic solutions to complement various activities within the network of shareholders	To venture into healthcare and medical products focusing on technology applications and solutions

CORPORATE STRUCTURE





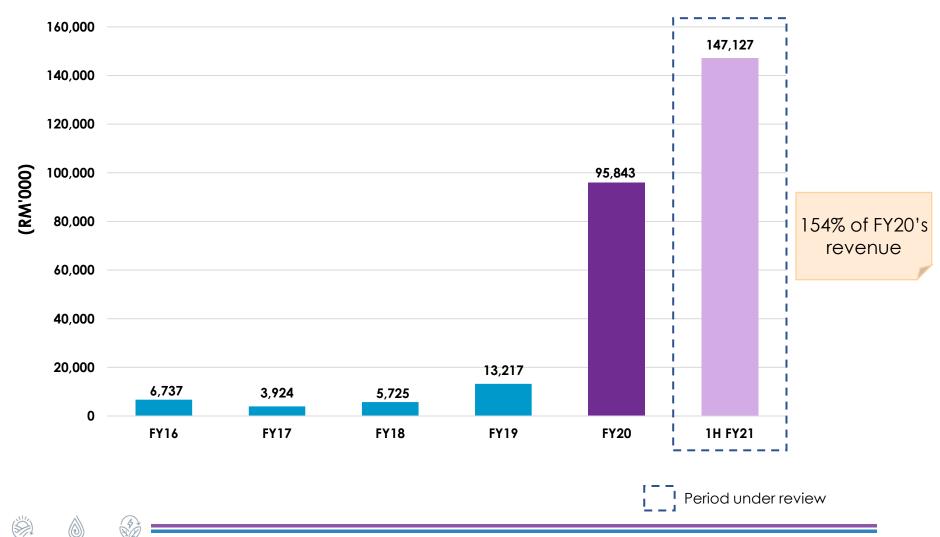






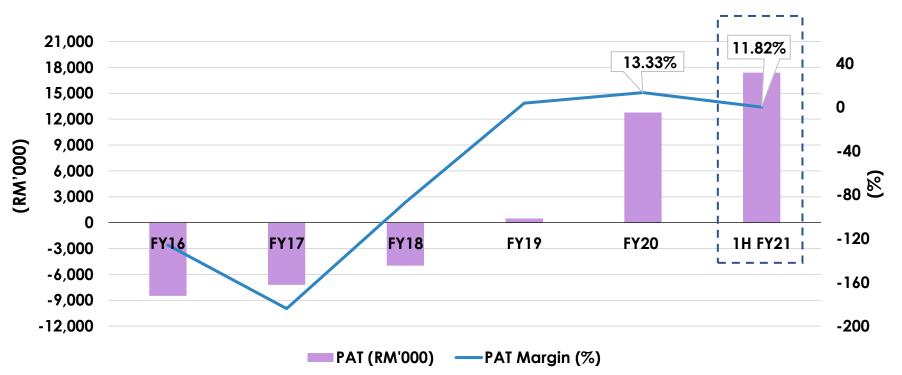
TOTAL REVENUE





PROFITABILITY

PROFIT AFTER TAX ("PAT") AND PAT MARGIN



	FY16	FY17	FY18	FY19	FY20	1H FY21
PAT (RM'000)	(8,481)	(7,218)	(4,977)	481	12,776	17,396
PAT Margin (%)	(125.89)	(183.94)	(86.94)	3.64	13.33	11.82

Period under review

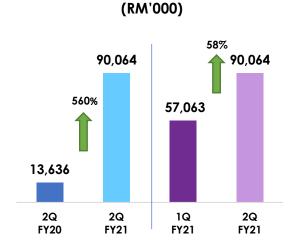




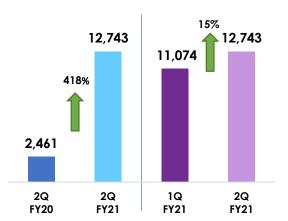
FINANCIAL PERFORMANCE

Improved Quarter-on-Quarter Performance

Profit before tax



Revenue



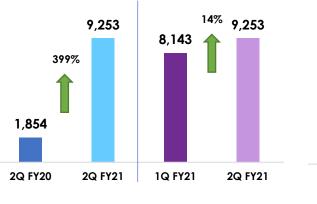
Operating profit

(RM'000)

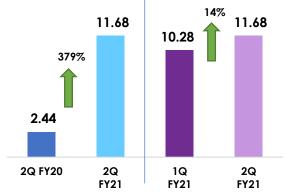


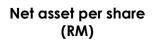
(RM'000)

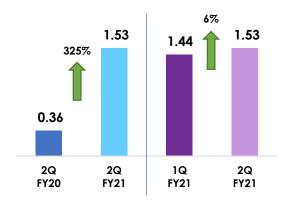
Profit after tax (RM'000)



Basic earnings per share (sen)

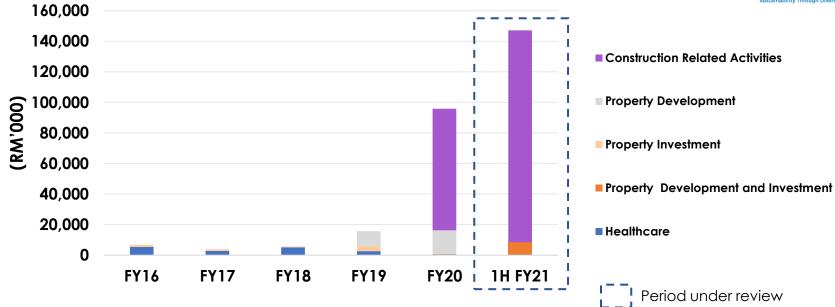






SEGMENTAL REVENUE





6	FY (RM'000)						1H FY21	
Segments	2016	2017	2018	2019	2020	RM'000	% Contribution	
Construction Related Activities	-	-	-	-	79,571	138,597	94.20	
Property Development	-	-	-	9,802	15,010	8,060	5.48	
Property Investment	1,321	1,156	519	3,275	606	0,000		
Healthcare*	5,435	2,768	5,209	2,669	656	470	0.32	
Logistics	-	-	-	-	-	-	-	



FUTURE OUTLOOK Industry

OUTLOOK OF CURRENT BUSINESS

	World Energy Consumption by 2050 Global Renewable Energy Investment Trends, 2010-2019	+50% Most of this growth comes from regions where strong economic growth is driving demand, particularly in Asia USD 2.8 trillion total renewable energy investment	Renewables – accounting for almost ¼ of global demand growth +4.0% USD 301.7B total investment in 2019
	Malaysia and ASEAN's Energy Mix Target by 2025	35% from renewable energy in installed power capacity (20% in 2019) Forecasted up to RM1.1 trillion of Renewable Energy investment in ASEAN countries	RM 33B investments to be supported by government, public-private partnerships & private financing. Latest government stimulus via 1000 MW LSS4. In February 2021, 187 MW Feed-in Tariff quota for Hydro, Biomass and Biogas for 2021 was released.
¢	Asia Estimated Infrastructure Investment Needs, 2016-2030	USD 22,551B including maintenance & rehabilitation costs (without climate change mitigation & adaptation costs)	 Power: USD 11,689B Transport: USD 7,796B Telecommunications: USD 2,279B Water & sanitation: USD 787B
	Small Hydropower Plants Growth in Malaysia by 2024	225MW (from 59.3MW in 2018)	Representing CAGR of 24%

Sources:

U.S. Energy Information Administration; Frankfurt School-UNEP Centre; International Energy Agency; Joint Ministerial Statement of the 38th ASEAN Ministers on Energy Meeting, 19 November 2020; Asian Development Bank; Protégé Associates Sdn Bhd; Sustainable Energy Development Authority

SECTOR OUTLOOK Opportunities in the Energy Sector



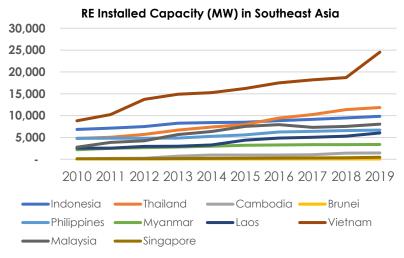
Main concerns of ASEAN countries

Energy security

Struggling to meet the escalating energy demand of the growing populations and economies

The need to develop energy infrastructure

Low electrification rate among the countries especially the rural areas

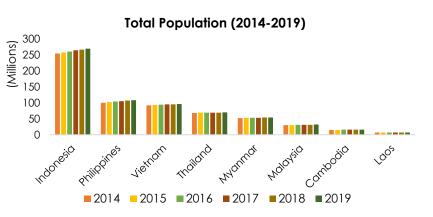


Source: Renewable Energy Statistics 2020, International Renewable Energy Agency (IRENA)

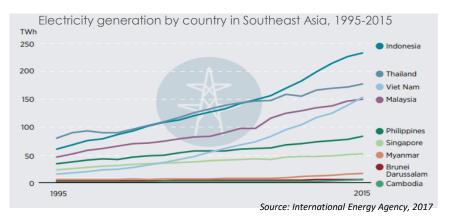
A new target of **35% renewable energy** in installed power capacity in the ASEAN region **by 2025**

Source: Joint Ministerial Statement of the 38th ASEAN Ministers on Energy Meeting, 19 November 2020

Rapid Economic & Demographic Growth

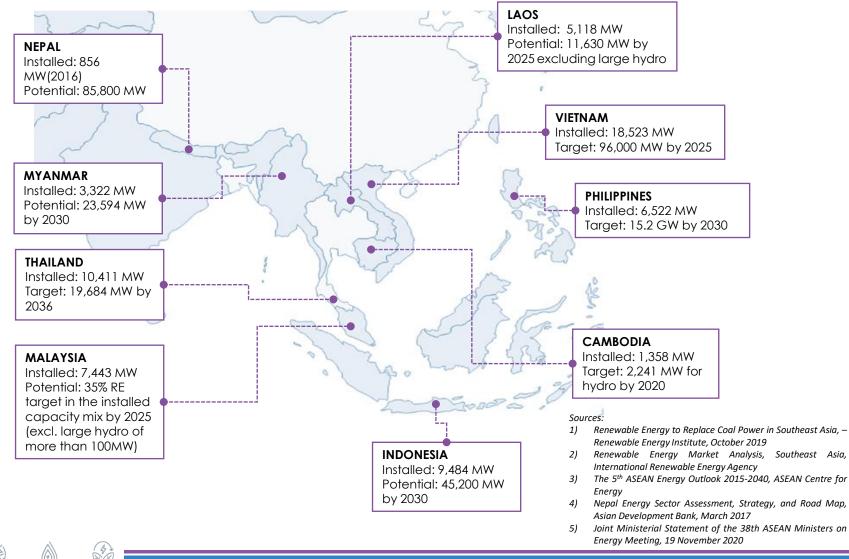


Electricity generation in the region has tripled between 1995 and 2015, reaching over 872 terawatt hours (TWh). During this period, electricity generation grew at an average rate of 7% per year, led by increases in Indonesia, Malaysia, the Philippines, Singapore, Thailand and Vietnam

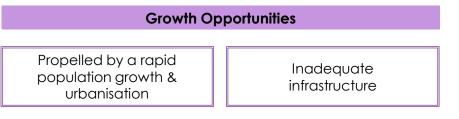


SECTOR OUTLOOK Opportunities in the Renewable Energy Sector

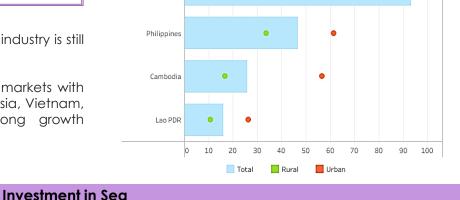




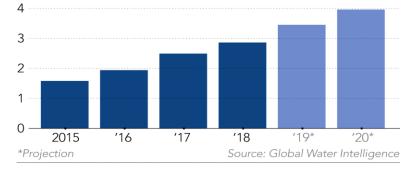
SECTOR OUTLOOK Opportunities in the Utilities Industry – Water Related Activities



- In Southeast Asia, the water and wastewater services industry is still nascent with a highly fragmented market.
- Although Singapore and Malaysia are currently the markets with the most activity, developing markets such as Indonesia, Vietnam, and the Philippines are expected to offer strong growth opportunities in the coming years.



Rising sewage treatment investment in Southeast Asia (in billions of dollars)



The Asia Pacific (Asia) total water and wastewater services industry market is considered to be at the growth stage, with varied development stage across countries in the region.



Sources:

1. Asian Development Bank

Singapore

Malaysia

- 2. Water Situation and Opportunities in Asia, Asiawater.org
- 3. Growth Opportunities in APAC Water & Wastewater Services Market, Frost & Sullivan

Proportion of the Population Using Safely Managed Drinking Water Services, 2017

FUTURE OUTLOOK Group

CURRENT ORDER BOOK







KUALA LUMPUR SEWERAGE TREATMENT PLANT

Contract Value : RM270 million

32.47 MW PERAK MINI HYDROPOWER PLANTS

Contract Value : RM365 million

PROPERTY DEVELOPMENT

Contract Value : RM42 million

27.3 MW PERAK MINI HYDROPOWER PLANT

Contract Value : RM296 million

MOA WITH PIBB FOR SOLAR PV SYSTEMS

MISCELLANEOUS

Contract Value : RM52 million



AS AS



8 MW NAM SAMOY HYDROPOWER PLANT

Contract Value : USD16 million (equivalent to approximately RM66 million)

3X5 MW NAM TAEP 1 AND 3X5 MW NAM TAEP 2 HYDROPOWER PLANTS

Contract Value : USD41 million (equivalent to approximately RM175 million)



22.9 MW NEPAL MINI HYDROPOWER PLANT

Contract Value: USD48 million (equivalent to approximately RM208 million)

22 MW NEPAL MINI HYDROPOWER PLANT

Contract Value : USD46.2 million (equivalent to approximately RM193 million)



3.1 MW SG. SIMPANG, SUMATERA MINI HYDROPOWER PLANT

Contract Value : USD7 million (equivalent to approximately RM30 million)

2.6 MW SG. KLAAI, SUMATERA MINI HYDROPOWER PLANT

Contract Value : USD6 million (equivalent to approximately RM25 million)

SUPPLY OF PCR REAGENT KIT FOR COVID-19

Contract Value : USD6 million (equivalent to approximately RM24 million)

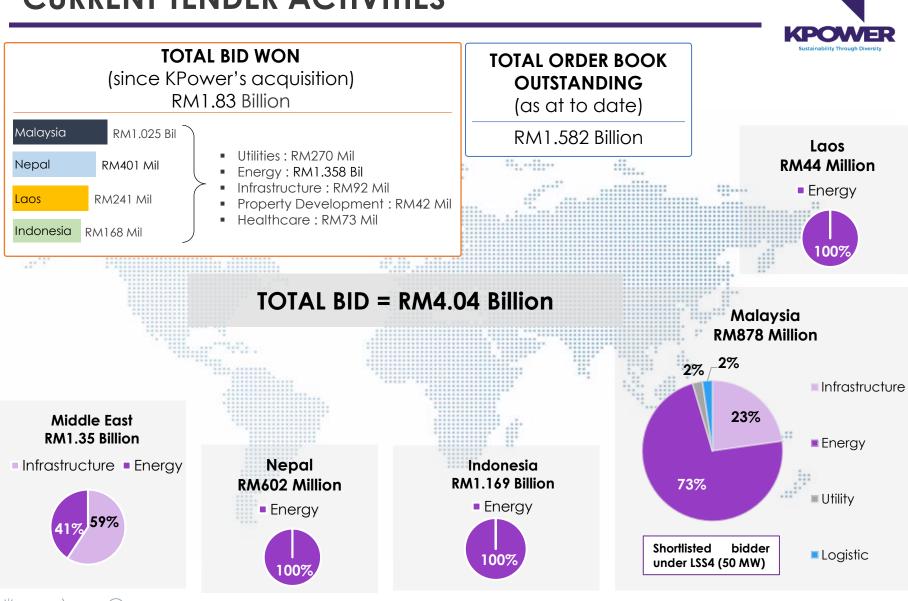
SUPPLY OF AIRBAG AND GENOSE COVID-19 KITS

Contract Value : USD12 million (equivalent to approximately RM49 million)

MISCELLANEOUS

Contract Value : Approximately RM40 million

CURRENT TENDER ACTIVITIES



LSS4 – KPower's 1st Asset Ownership

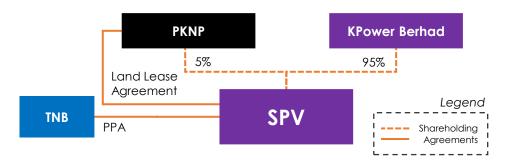


The Government of Malaysia ("GoM"), through Energy Commission ("EC") had on 31 May 2020 issued a Request for Proposal ("RFP") under the Large Scale Solar4@MEnTARI programme ("LSS4"). LSS4 will increase Peninsular Malaysia's renewable energy generation capacity up to 1,000 MW_{a.c.} by year 2022 and 2023.

On 2 September 2020, KPower in collaboration with Perbadanan Kemajuan Negeri Pahang ("PKNP") (collectively known as the "Consortium") participated and submitted a bid for a 50 $MW_{a.c.}$ plant sited in Pekan, Pahang.

Subsequently, the Consortium has been shortlisted for development of 50 $MW_{a.c.}$ as per EC's announcement on 12 March 2021.





Project Details				
Site LocationPT3619 & PT3620, Mukim Bebar, Pekan, Pahang				
Export Capacity	50.000 MW _{a.c.}			
Interconnection Point	PMU Pekan Industri 132kV			



Improvement in financial performance from new business

- \checkmark Recorded an increase in revenue by 560% y-o-y during 2Q FY2021.
- \checkmark Profitability grew by 399% y-o-y in the same period.
- ✓ Driven by construction related activities mainly arise from Engineering, Procurement, Construction and Commissioning activities mainly in Lao and Malaysia and other construction related activities in Malaysia.

On track to expand and strengthen regional presence

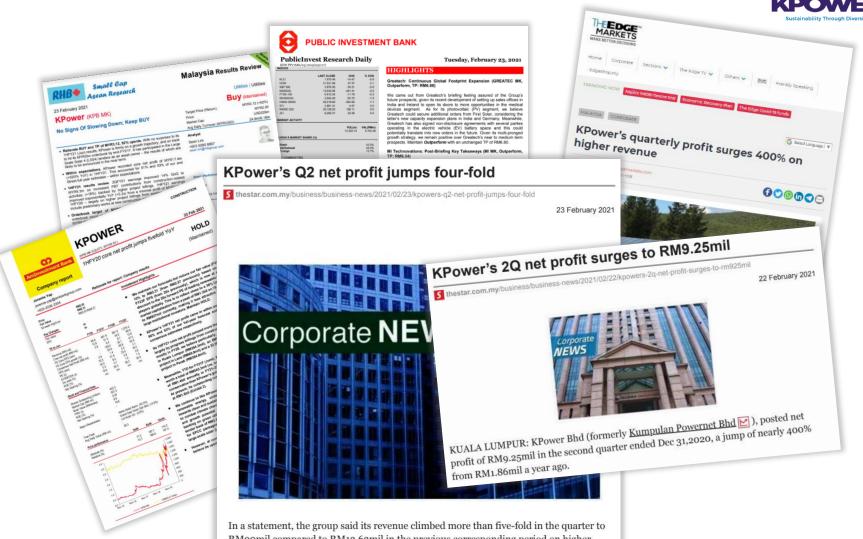
- ✓ Secured RM984 million of utilities, energy, and property projects in Malaysia.
- ✓ Secured RM401 million of energy projects in Nepal.
- ✓ Secured RM241 million of energy projects in Laos.
- ✓ Secured RM95 million of energy and infrastructure projects in Indonesia.
- ✓ Secured RM24 million contract to supply PCR Reagent Kit for COVID-19 in Indonesia.
- Secured RM49 million contract to supply of airbag / breathing bag for GeNose and GeNose COVID-19 test machine in Indonesia.
- ✓ Shortlisted bidder under the LSS4 for development of 50MW solar photovoltaic plant in Pahang, Malaysia.

Steadily progressing the growing path

- ✓ Achieved RM1.2 billion order book of works in FY2020 which provides the earnings visibility for next 3-4 years.
- ✓ Out of RM2.0 billion order book target in FY2021, RM617 million is secured.
- ✓ Exploring potential mergers and acquisitions to enhance business prospects.
- ✓ Major shareholders are committed to support the capital requirements of the Group.



NEWS & COVERAGE



RM90mil compared to RM13.63mil in the previous corresponding period on higher contribution from EPCC works in Laos and Malaysia, among others.

THANK YOU

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