# KUMPULAN P WERNET BERHAD







# 22ND ANNUAL GENERAL MEETING

TPC KUALA LUMPUR 28 NOVEMBER 2019

### PRESENTER:

ENCIK MUSTAKIM BIN MAT NUN
MANAGING DIRECTOR OF KUMPULAN POWERNET BERHAD

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# **AGENDA**







1 Snapshot FYE 2019

5 Stock Performance

- 2 Board Member Composition
- **6** Business Segment

3 Key Management Team

7 Outlook

4 Financial Performance



# **SNAPSHOT FYE 2019**









#### PROPERTY DEVELOPMENT

Kpower's property development division **sold all the units** of the KPower's commercial development in Sentul, Kuala Lumpur.



### **NEW MAJOR SHAREHOLDERS**

Dato' Dr. Ir. Mohd Abdul Karim Abdullah and Grand Deal Vision Sdn Bhd acquired majority stake in KPower in June 2019.



#### **NEW MANAGEMENT TEAM**

KPower is led by a team of dynamic professionals with a wealth of experience in project management and construction activities related to **energy & utilities** and infrastructure projects.



### **NEW BUSINESS VENTURES**

KPower intends to generate more revenue streams by **venturing into new growth areas** such as energy & utilities, infrastructure & logistics.

# **BOARD MEMBER COMPOSITION**







### **BOARD MEMBER**



Dato' Haji Roshidi Bin Haji Hashim\* Independent Non-Executive Chairman



**Dato' Dr. Ir. Mohd Abdul Karim Bin Abdullah** Non-Independent Non-Executive Deputy Chairman



**Mustakim Bin Mat Nun**Managing Director



Fong Wai @ Foong Kai Ming\*
Executive Director



**Dato' Arivalagan A/L Arujunan**Executive Director



**Kok Pauline**Independent Non-Executive Director



**Tan Yee Hou**Independent Non-Executive Director

Note: \* Will not seek for re-election

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### **BOARD COMPOSITION**

NON-INDEPENDENT NON-EXECUTIVE DIRECTOR

\_\_\_\_

MANAGING DIRECTOR

TOTAL OF 7 BOARD MEMBERS

**EXECUTIVE DIRECTORS** 

2

INDEPENDENT NON-EXECUTIVE DIRECTORS

3

# **KEY MANAGEMENT TEAM**







KPower is led by a team of dynamic professionals with a wealth of experience in project management and implementation, construction and investment activities especially in utilities and renewable energy.



**Mustakim Mat Nun** Managing Director







**Muhammad Syukri Sulaiman** SVP, Head of Corporate Finance and Investors Relations

Zainal Azwadi Zainal Abidin SVP, Supply Chain Management





**Khairulaklam Omar** SVP, Head of Project Development

**Kamalulariffin Ahmad**VP, Head of Project
Implementation



Syaril Ahmad Tajuddin
VP, Head of Finance and
Acting Head of Risk & Compliance

**Lilik Harianti Saijan**Senior Manager, Corporate
Resources & Administration



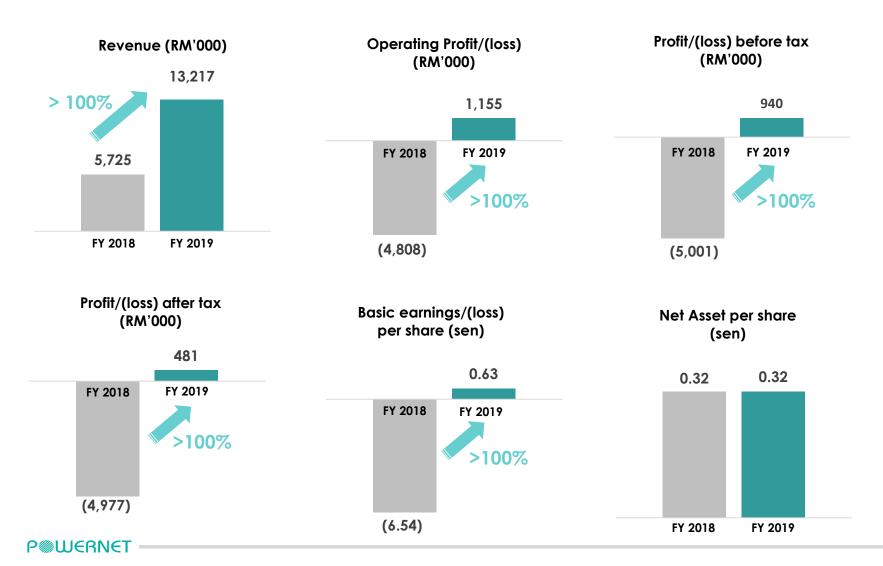
# FINANCIAL PERFORMANCE







Financial performance comparison of KPower as at FY2019 and FY2018 depicted as follows:



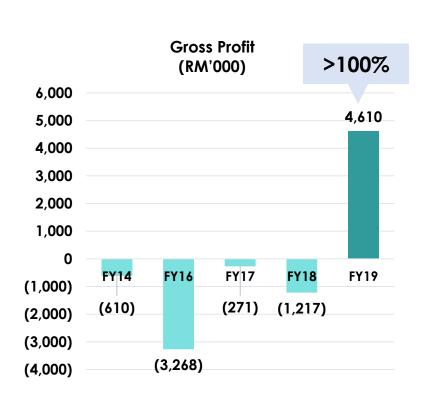
# **GROSS PROFIT & NET PROFIT TRENDS**

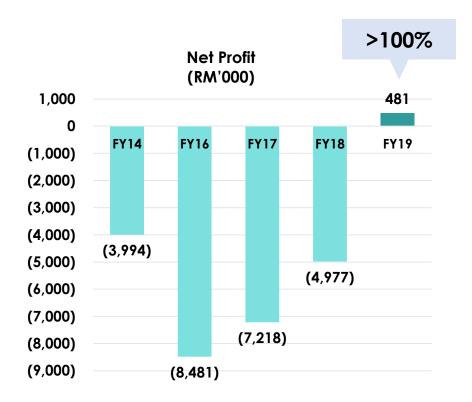






KPower has recorded a net profit in FY2019, after 5 years of consecutive losses





Gross Profit margin in FY19: 34.9%

Net Profit margin in FY19: 3.6%

Note: Financial year end changed from 31 Dec to 20 June in 2015



# REVENUE STREAM AND BREAKDOWN

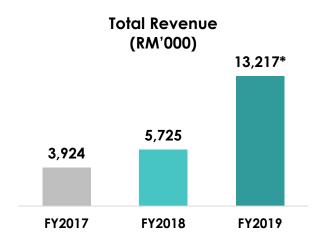






### Revenue stream of the Company as follows:

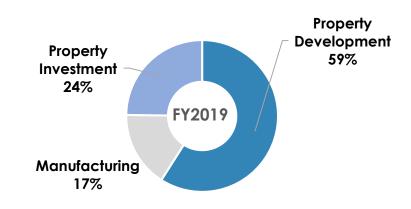




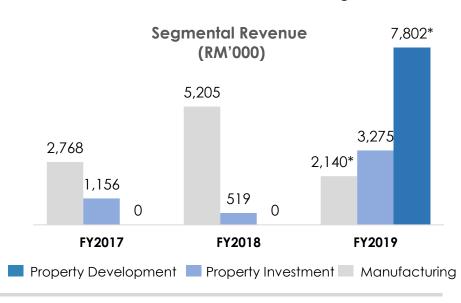
KPower recorded a total revenue of RM13.2 million in FY2019, representing an increase of 130.9% compared to FY2018.

Note: \*After inter-company elimination





For FY2019, property development contributed 59% to the Company's total revenue, followed by property investment and manufacturing.



# **QUARTERLY RESULT – Q1 FY2020**





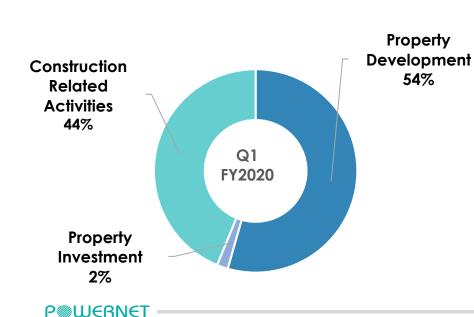


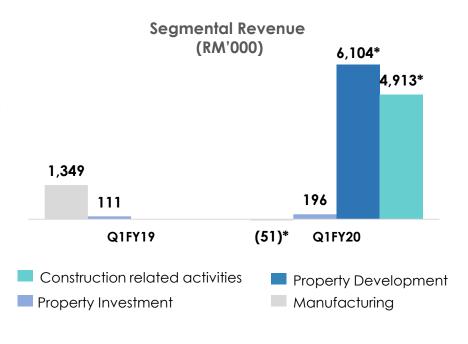
For Q1 FY 2020, the revenue of the Company was generated from the following segments:



Construction related activities is a new revenue generating segment for the Company

The Company will seek its shareholders' approval for the diversification of the principal activities of KPower and its subsidiaries







# STOCK PERFORMANCE (as at 27 Nov 2019)







### 1-YEAR SHARE PRICE AND VOLUME MOVEMENT



Stock Name/Code	: KPOWE	R / Code: 7130	
Market	: Main M	Narket	
Sector	: Consur	Consumer Products & Services	
Share Capital	: 76.15 m	nillion	
Market Capital	: RM 100	.5 million	
52-week high/low	: RM1.70	/ RM0.30	
Share Price	: 1.45		



## **BUSINESS SEGMENT**







### **Existing Business Segments**



#### PROPERTY DEVELOPMENT

Commercial Building | Sentul, KL 43,560 sf | Completion status: 40%\* | Completion in 2020

\*As at 30 September 2019



### **PROPERTY INVESTMENT**

Student Accommodation | Liverpool, UK | 1,450 sqm Occupancy rate: 70%



### **TEXTILE MANUFACTURING**

Produces knitted, dyed and finished fabrics for global market

Moving forward, KPower plans to expand itself into provision of project management and construction related activities in energy & utilities, infrastructure & logistics with a focus in the niche area of green technology and renewable energy.

# **OUTLOOK**

### Diversification Plan







### **TRANSITION**

With new management in place, the Company intends to reposition itself by expanding into new sectors to generate sustainable revenue streams, in addition to its existing businesses.

### 1. ENERGY

Green and renewable energy related to hydropower, solar, waste to energy and biomass

Diversification Plan

### 3.INFRASTRUCTURE

Sustainable and green infrastructure development

### 2. UTILITIES

Infrastructure projects related to water and sewage related activities

### 4. LOGISTICS

To provide logistic solutions to complement various activities within the network of shareholders



# **THANK YOU**







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